

The J-REPORT

Information and News from the World of Compliance and Logistics

John S. James Co.

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John S. James Co. Presented Excellence Award by Eastman Chemical Company

OFFICE LOCATIONS

ATLANTA, GA
404-762-5556

CHARLESTON, SC
843-554-6400

CHARLOTTE, NC
704-357-6901

JACKSONVILLE, FL
904-356-9646

KNOXVILLE, TN
865-544-0530

SAVANNAH, GA
912-232-0211

Savannah, GA May 1, 2008: Eastman Chemical Company has selected the John S. James Co. of Savannah as the recipient of its **EXCELLENCE AWARD**, as part of the Eastman Supplier Excellence Program (ESEP). The award represents the highest level of recognition given to transportation partners by the Fortune 100 chemical company. The award recognizes the Savannah-based international freight forwarder and customs broker for the consistent performance in furnishing Eastman with high quality services, and working on Eastman's behalf to improve efficiency and

competitiveness in today's challenging market. John S. James has provided exceptional levels of service and expertise over the past years, allowing Eastman to expand its international markets. Martin Carrico, Supplier Performance Manager for Eastman, stated that John S. James was one of "Eastman's most valued suppliers." The presentation will take place during the Eastman Logistics Supplier Day activities on May 8, 2008 in Kingsport, TN.

Mr. John Wm. James, President of John S. James Co. expressed gratitude to his personnel for a job well done and to Eastman

their recognition in presenting this prestigious award. "Thanks to all on our team who have worked so energetically to garner us this award for the SIXTH time," expressed Mr. James. He emphasized appreciation of the hard work undertaken by a team of over thirty logistics professionals, led by Export Account Manager Lynn Welsh, which resulted in this achievement. John S. James Co. is the only Eastman Chemical supplier to receive this award every year that it has been presented.



EASTMAN



Based in Kingsport, TN, Eastman Chemical Co. is one of the largest volume manufacturers of chemicals & chemical related products in the world. In the United States, they operate plants in Arkansas, South Carolina, & Tennessee. As a significant exporter and importer in the world marketplace, Eastman Chemical uses the Port of Savannah as a gateway to international customers, as well as to their plants in Europe, Mexico, South America and the Far East.

The John S. James Co. has represented Eastman Chemical for over sixty (60) years in the Port of Savannah

South Carolina Int'l Trade Conference May 27-29

The South Carolina International Trade Conference will be held in at the Charleston Place Hotel and The Riviera Theater from May 27th to May 29th.



This is an excellent opportunity to meet with Industry leaders, do some networking and benefit from the educational sessions on various topics within the industry. Some of the sessions include:

Conducting International Trade in a Port Security Environment—CHS Port Director, Pamela Zaresk.

Managing Global Shipping Risks—Greg Kritz, Regional V.P., Roanoke Trade Services.

Marketing in a Global Economy—Dana Hicks, PSG Solutions.

And many more!!!! You can register at http://www.port-of-charleston.com/SCITC/scitc_register.asp



TSCA Import Compliance Checklist

The U.S. Environmental Protection Agency (EPA), in consultation with the U.S. Bureau of Customs and Border Protection (CBP), has developed a new April 2008 "TSCA Section 13 Import Compliance Checklist." This new guidance document provides a roadmap to help chemical importers determine how to certify their chemical imports for compliance with the import requirements under section 13 of the Toxic Substances Control Act (TSCA) and 19 CFR §§ 12.118-12.127.

The "TSCA Section 13 Import Compliance Checklist" is now available at www.epa.gov/opptintr/chemtest/pubs/sect13.htm

*But
What
About
Space
?*

John S. James In The Community Export Space Constraints

In the last edition of the J-Report we mentioned the explosion of the Imperial Sugar Refinery on February 8th. Though the stories of the victims escape the attention of the front pages, their needs are just as urgent as those days following the tragedy.

John S. James Co. answered the call of the Shepard Community Blood Center. Our company provided transportation and time off for those employees who wished to give blood. These patients will be facing multiple surgeries in the months ahead and as a result will require tremendous amounts of donated blood and blood products.



John James, President and Linda Peterson of the Shepard Community Blood Center

Why should I give blood?

- Every 2 seconds someone needs a blood transfusion.
- 37% of the population is eligible to donate, only 10% do on an annual basis
- About 1 in 7 people entering a hospital need blood.
- One donation can save up to three local lives, since blood can be separated into the compon-

- ents red blood cells, platelets, and plasma.
- Studies show that donating blood just 3 times a year may: lower your blood pressure, reduce your risk of a heart attack by 50%, lower your chances of developing colon, lung, bladder and esophageal cancers by 40%.

That is because excess iron actually promotes the growth of cancer in the body by producing free radicals and feeding cancer cells. Blood donation is the only practical and effective method for the removal of excess iron. For men with moderate excess iron accumulation, periodic blood donation may help to reduce the iron the body stores to a more healthy level. Anyone who is in good health is at least 16 years old with parental consent - or 17 years or older - and weighs at least 110 pounds may donate blood every 56 days.

Vessel space on outbound vessels is getting harder to find. Hapag Lloyd has announced the following. Will other carriers follow?

Effective May 5th bookings will only be taken **six weeks prior** to vessel sailing

We are also implementing a No Show policy that will take effect May 15th. If a booking does not show up for its scheduled cut-off the booking will be cancelled and not be rolled.

If you should choose to roll the booking before the cut-off date the booking will be rolled to the first available vessel with space. Rolling the booking before the cut-off date does not ensure your cargo will be placed on the following vessel. However our customer service and allocations teams will do their best to accommodate your business needs.

Truckload Shipments to Mexico

Are you shipping to Mexico????

Truckload shipments to Mexico have the potential to be quite problematic. When the truck arrives at the border the cargo must be offloaded and placed onto a Mexican Inland carrier in order to proceed to destination.



The offload, reload and re-securing process causes delays, handling charges and extra liabilities. If the cargo is damaged in the process it could create an insurance nightmare trying to determine which party was negligent in the handling of your goods.

John S. James can help streamline your process. Our Domestic Truckload Division can not only handle your trucking needs throughout North America, we can also provide cargo insurance at competitive rates.



Our carrier network utilizes trucking companies with equipment interchange agreements in Mexico. This means that when the truck arrives to the border, the driver disconnects his cab and the Mexican carrier connects to the load and cargo proceeds to destination. There is no transloading of your cargo!!!

Let us provide you with a quote for transport and insurance today. Please feel free to email us at:

Caleb.Taylor@johnsjames.com or Martha.Taylor@johnsjames.com. If you prefer to call, we can be reached at: **865-544-0530**



John S. James Co. Employee Anniversaries

We would like to acknowledge the contributions of the following JSJ employees, wishing them a happy anniversary in May.



Farrolyn Portune	19 years	Emily Hall	7 years
Ron Pozdol	25 years	Karen Marlowe	27 years
Melissa Arocho	2 years	Aileen Farrow	2 years
Myra Reynolds	31 years	Brooke Belair	3 years
Randy Goodwin	23 years	Jill James	18 years
Lynn Welsh	28 years	John Graddick Jr	2 years
Gwen Warren	18 years		

During the month of May we celebrate many anniversaries. This is a time for us to officially announce our sincere appreciation to our staff members.

Congratulations and thank you all for being a part of John S James Co.

Achievements and Milestones

Congratulations to Brendan Wilson on being awarded the Custom House Brokers and Freight Forwarders Association Scholarship of \$1000.00. This scholarship will be presented to him at the National Transportation Week Banquet on 5-06-08.

Congratulations to Karen Pfau, Charleston Exports, who just successfully completed the College of Charleston Intermodal Transportation Program. The Intermodal Transportation Professional Training Program is a year long course designed to provide

knowledge and training in the many diverse areas of intermodal transportation and logistics. Terri Bennett, Matt Campora, Adele Brame and Rick Jones in our Charleston office have also completed this program.

